

Ch. Bansi Lal Govt. College for Women, Tosham (Bhiwani)

Lesson Plan 2025-26 Odd Semester

Teacher's Name: Meenakshi

Class : B.Com 1st Sem

Subject: Business management

August	Management: Introduction, nature and scope, Process and Functions of Management, Approaches to Management. Management as Art, Science and Profession. Emerging Management concepts.
September	Planning; Process and Importance, Types of Plans, Organizing : Principles and Importance, Organizational Structures
October	Staffing; Importance, Scopes and Modes of Staffing. Delegation , Decentralization and Centralization, Direction and Coordination
November	Controlling: Concept , process and techniques, Motivation and Approaches, Leadership:- Significance ,Function and Styles
December	Approaches of Leadership , Revision and class test.

Ch. Bansi Lal Govt. College for Women, Tosham (Bhiwani)

Lesson Plan 2025-26 Odd Sem

Teacher's Name: Ms. Meenakshi

Class : B.com 5 th sem

Subject: Management Accounting

August	Management accounting nature and scope, Significance, limitations. Method of management accounting. Difference between Financial accounting and cost accounting and management accounting. Management accountant: role and position.
September	Value chain analysis. Activity based accounting. Balanced scorecard. Labour variance analysis.
October	Cost volume and profit analysis. Transfer pricing. Standard costing. Types of standards. Material variance analysis.
November	Transfer pricing: concept and methods. Responsibility accounting. Total quality management: History evolution and principles of TQM
December	Revision and class test.

Ch. Bansi Lal Govt. College for Women, Tosham (Bhiwani)

Lesson Plan 2025-26

Teacher's Name: Ms. Meenakshi

Class : B.com 3rd sem

Subject: Corporate Accounting

July	Understanding of Accounting standards, Share capital: Meaning, Types, Accounting treatment of issue of share.
August	Accounting treatment of forfeiture and reissue of shares Buyback of shares Sweat equity shares. Redemption of Preference share, Issue of Bonus shares.
September	Debentures: Meaning, Types, Issue and redemption of debentures.
October	Method of valuation of Goodwill. Method of valuation of shares.
November	Final accounts for companies. Profit and loss before and after incorporation .Revision and class test.

Ch. Bansi Lal Govt. College for Women, Tosham (Bhiwani)

Lesson Plan 2025-26

Teacher's Name: Ms Meenakshi

Class : M.Com 3rd Sem

Subject: Consumer Behaviour

July	Consumer Behavior:- Importance ,Nature and types Conducting Consumer Behavior Resarch
August	Consumer Decision making process And Buying Motives Personal Factors affecting Consumer Behavior Need and Motivations Perception Mapping and Positioning
September	Attitude and Altitude, Values and Learning, Life styles and applications Socio cultural Determinants of Consumer Behavior- Theories of Reference Group and Applications
October	Socio cultural Determinants of Consumer behavior:- Reference group and its Theories , Social Class and Stratification of Social Class in India Traditional Models of Consumer Behavior
November	Contemporary Models of Consumer Behavior Revision and class test

Ch. Bansi Lal Govt. College for Women, Tosham (Bhiwani)

Lesson Plan 2025-26

Teacher's Name: Ms Meenakshi

Class : M.Com 1st Sem

Subject: Accounting for Management

August	Management Accounting: Nature , Scope and Importance Financial accounting Vs Cost Accounting Vs Management accounting Management accountant; Position and Role and Qualities and Responsibilities
September	Contemporary Issues In management accounting Cost volume Profit Analysis Break Even analysis
October	Standard Costing: - Concept, advantages and Types Material Variance Analysis , Labour Variance Analysis Overhead Variance Analysis Budgetary Control
November	Responsibility Accounting and Responsibility Centers Quality Control & Total Quality Management Activity Based Costing
December	Transfer Pricing . Revision Presentations Class test and Assignments

LESSON PLAN (2025-26)

Govt. College for Women, Tosham (Bhiwani)

Name of Assistant Professor – **Dr.Ruchi Sharma**

Class - M.Com. 1st Sem. 25COM-104 Subject – Quantitative Techniques for Business Decisions

Period	Topics
1-8-25 to 31-8-25	Quantitative Techniques: An introduction to quantitative techniques, classification of quantitative techniques, role/uses of quantitative techniques in business and industry, their functions, their scope and limitations of quantitative techniques Test
1-9-25 to 30-9-25	Correlation and Regression Analysis: Bivariate, partial and multiple correlation and regression. Contact Hours III Association of attributes: criteria of independence, consistency of data Chi-square test : condition of apply, chi-square test, Yates' correction uses of chi-square test and its limitations. Test
01-10-25 to 19-10-25	Hypothesis Testing: Types of Hypothesis, Tests of Hypothesis, Standard Error, t-test Analysis of Variance: Introduction, assumptions, Techniques Analysis of Variance - one way classification and two way classifications. F-Test. Test
27-10-25 to 01-12-25	Linear Programming and Network -Analysis. Linear Programming: Uses, applications, data requirement and limitations. Simplex Method. Network Analysis: CPM and PERT; Significance of PERT to a Manager Network activity, Network analysis. Critical Path method, Limitations of CPM, Limitations of PERT. Test

Signature

LESSON PLAN (2025-26)

Govt. College for Women, Tosham (Bhiwani)

Name of Assistant Professor – **Dr.Ruchi Sharma**

Class - M.Com. 3rd Sem.

Subject – FMO

Period	Topics
1-8-25 to 31-8-25	Money Market: Indian Money Market, Features, Functions and Components, Main Instruments of Money Market, Recent trends in Indian Money Market. Capital Market: Main Players in Indian Capital Market, Current Issues in Capital Test
1-9-25 to 30-9-25	SEBI- Fundamentals, Powers, Objectives of SEBI, Scope and Functions of SEBI. Investors Protection- Grievances concerning stock exchange and dealings and their removal, Grievance Cell in stock exchange SEBI: Company law Board, Press remedy through courts. Test
01-10-25 to 19-10-25	Functionaries on stock exchanges:- Brokers, Sub brokers, Market makers and Jobbers, Portfolio Consultants, Institutional Investors, Depository. Financial Services- Meaning, Features, Types of Financial Services, Merchant Banking- Functions and Roles, SEBI Guidelines. Test
27-10-25 to 01-12-25	Role of Development Financial Institutions in India, Policy measures, Products& Services offered by IFCI, IDB, IBI, SIDBI, IDFC, EXIM, NABARD and ICICI. Test

Signature

LESSON PLAN (2025-26)

Govt. College for Women, Tosham (Bhiwani)

Name of Assistant Professor – **Dr.Ruchi Sharma**

Class - M.Com. 3rd Sem.

Subject – FMO

Period	Topics
1-8-25 to 31-8-25	Money Market: Indian Money Market, Features, Functions and Components, Main Instruments of Money Market, Recent trends in Indian Money Market. Capital Market: Main Players in Indian Capital Market, Current Issues in Capital Test
1-9-25 to 30-9-25	SEBI- Fundamentals, Powers, Objectives of SEBI, Scope and Functions of SEBI. Investors Protection- Grievances concerning stock exchange and dealings and their removal, Grievance Cell in stock exchange SEBI: Company law Board, Press remedy through courts. Test
01-10-25 to 19-10-25	Functionaries on stock exchanges:- Brokers, Sub brokers, Market makers and Jobbers, Portfolio Consultants, Institutional Investors, Depository. Financial Services- Meaning, Features, Types of Financial Services, Merchant Banking- Functions and Roles, SEBI Guidelines. Test
27-10-25 to 01-12-25	Role of Development Financial Institutions in India, Policy measures, Products& Services offered by IFCI, IDB, IBI, SIDBI, IDFC, EXIM, NABARD and ICICI. Test

Signature